

**List of companies visiting Belgium on the occasion of the Hubei Provincial
Economic and Trade Commission Delegation on October 10, 2018**

1. **Humanwell Healthcare (Group) Co. Ltd**

Established in 1993 (listed in the Shanghai Stock Exchange), Humanwell Healthcare is the first private high-tech listed enterprise. It occupies a leading position in anesthetics/analgesics, fertility regulation drugs, Uyghur medicine and other segments. The company has set up R&D centers in the US, and acquired companies such as EpicPharma, Ansell and Ritedose. Their overseas business revenue accounts for 30% of its total revenue.

Business Objectives: Humanwell Healthcare wants to set up R&D and sales centers in the European market, focusing on following product areas: anesthetics (search for new varieties, equity cooperation); fertility regulating drugs; biological products; in vitro testing; blood products. Their international development needs are the following: heavy new drugs (second and third phase clinical) and generic drug introduction or product introduction; mergers and acquisitions of generic drug manufacturers; overseas sales of fentanyl API.

2. **Grand Pharmaceutical China Co., Ltd**

Grand Pharmaceutical is currently a comprehensive pharmaceutical enterprise with integration of API, FDF and medical device. They are focused on ophthalmology and otorhinolaryngology products, emergency cardiovascular care products, bio-tech and customized API. In recent years, their sales revenue and profit have annually grown over 30%. They have been ranked in the 38th place in China Chemical Pharmaceutical Industry in 2017.

Business Objectives: Grand Pharmaceutical is looking for a technical platform or a R&D company focusing on pharmaceutical preparation technology (controlled release, liposome, DDS), international expansion and introduction of their project.

3. **Jointown Pharmaceutical Group Co., Ltd**

Jointown Pharmaceutical is a nationwide group, established in 1999 and listed on the Shanghai Stock Exchange. Jointown focuses on supplying medical institutions, wholesalers and retail pharmacies as well as being responsible for deliveries and other value-added services.

Business Objectives: Cooperation intentions:

1. Act as a general agent for the import of products: Introduce household and medical devices; that want to enter the Chinese market, want to have Chinese access qualifications, or domestic distributors. They also want to help with the domestic transformation of surgical, auxiliary materials, implants, large equipment (Siemens, etc.);
2. Attract foreign investment and achieve mutual benefit in the fields of traditional Chinese medicine, old-age care, and health care

Seeking 2 partnerships type:

1. Collection-type/Centralized commercial companies: companies that have experience in importing overseas brands and multi-line varieties packaged bulk purchase
2. Distribution agents: agents that have experience in promoting and selling overseas brands

4. **Hubei Guangji Pharmaceuticals Co., Ltd**

Guangji Pharmaceutical is a national key high-tech enterprise mainly engaged in the production and sale of Pharmaceutical raw materials and preparations, food additives and feed additives. It was listed in the Shenzhen stock exchange. The company's raw material products are pharmaceutical grade, food grade, 98% feed grade, 80% feed grade riboflavin and riboflavin sodium phosphate.

Business Objectives: Guangji Pharmaceutical is seeking advanced fermentation technology in the vitamin field.

5. **Wuhan Life Origin Biotech Joint Stock Co., Ltd**

Life Origin Biotech is an innovative professional Biotechnology company devoted on researching, designing, developing, manufacturing and supplying of unparalleled 'In Vitro' diagnostic tools test kits and OEM Services for the worldwide IVD Industry. Dual certified ISO13485, ISO9001 and soon CE Mark, their products are based on intensive R&D work and their strictest quality control.

Business Objectives: Life Origin Biotech wants to set up an overseas branch to facilitate the sales of in vitro diagnostic reagents and diagnostic materials. They are also seeking professional talents with biochemical, colloidal gold, and chemiluminescence product development technologies.

6. **Biohub International Biotechnology Co., Ltd**

Biohub is a leading biotech accelerator and investor, that has its own seed/angel/VC funds, and government/market/hospital resources. With all these, they help global innovative biotechnology companies to better understand, prepare for and build up business in the Chinese market.

Business Objectives: Biohub is looking for European cooperation: to set up, invest and finance biotech medical and health industry start-up and growth projects in China. They are looking for partnerships with incubators and accelerators established and operated by biomedical industrial parks and government. In the medical device and medical service segment industries, they seek partnerships with start-up and growth projects that have passed the product development stage and are interested in the Chinese market.

7. **Hubei Hengan Fulin Pharm. Inc.**

Hengan Fulin is a national high-tech enterprise dedicated to the extraction, R&D, production and sales of chemical synthetic preparations and traditional Chinese medicine, focusing on the subdivision of dermatology and oral medicine.

Business Objectives: Hengan Fulin is seeking chemical synthesis preparations and Chinese medicine extraction technology and research and development cooperation.

8. **Wuhan Tongji Modern Pharmaceutical Technology Co., Ltd**

Tongji is a pharmaceutical factory in Tongji Medical University. It is a national high-tech enterprise integrating drug research and development, production, sales, drug circulation and high-end medical services. The enterprise was rated as "national torch plan key high-tech enterprise".

Business Objectives: Tongji Modern Pharmaceutical Technology is seeking R&D products in biomedicine and medical devices. They also want to conduct technical cooperation, and act as an agent for product sales in China.

9. Wuhan Aimin Pharmaceutical Co., Ltd

Aimin Pharma has five GMP production departments: API (Active Pharmaceutical Ingredient), Lyophilization, cream, ointment and liniment. It is an innovation-driven high-tech enterprise in the field of botanical medicine in bio-pharmaceutical industry. Its self-developed Sodium Aescinate lyophilized injection Powder, inspired by Chinese traditional therapy and verified by western biochemical science, is known as “China’s first botanical injection powder”, and this product still has great development potential and broad development prospects.

Business Objectives: Aimin Pharma is looking for phytochemical research institutes to carry out technical research and development cooperation, and for phytochemical sales companies to expand sales in the European market.

10. Mayinglong Pharmaceutical Group Co., Ltd

Mayinglong is a listed pharmaceutical company that has always taken anorectal and lower digestive tract areas as its core positioning. Mayinglong develops the whole industry chain of medicine management, diagnosis and treatment technology and medical services to provide anorectal health programs to all the anorectal disease patients.

Business Objectives: Mayinglong Pharmaceutical is looking for:

1. Technology transfer of innovative medical devices or commercial cooperation in the field of: anorectal and lower digestive tract (focusing on chronic constipation, ulcerative colitis, colorectal cancer, irritable bowel syndrome), innovative drugs in the field of skin and ophthalmology
2. Early screening technology or product technology introduction or commercial cooperation for artificial intelligence medical equipment, innovative colorectal cancer.
3. Introduction of new diagnostic and therapeutic techniques for anorectal diseases or commercial cooperation.

11. Jing Brand Bio-Medicine Co., Ltd

Jing Brand Bio-medicine focuses on R&D, production and sale of plant extracts, Chinese herbal pieces and healthcare products. It has 12 specialty technology platform of Chinese Medicinal Material Resources Science, natural pharmaceutical chemistry and pharmaceutical engineering of traditional Chinese medicine, has more than 40 laboratories, such as R&D, stability studies and GLP test.

Business Objectives: Jing Brand Bio-medicine is looking for partnerships in R&D and technology management with European advanced pharmaceutical companies.

12. Jianmin Pharmaceutical Group Co., Ltd

Jianmin Group is a listed company at Shanghai Stock Exchange. Taking the development of Chinese medicine as the core and featuring pediatric products, Jianmin Group has become a national key Chinese medicine enterprise and a pediatric drug production base.

Business Objectives: In 2016, the company invested \$5.5 million in Fe3 in the United States to jointly develop in vivo delivery studies and related products for trivalent iron pyrophosphate. Jianmin Pharmaceutical is now seeking R&D and technical cooperation in Europe on Children's medicines, new dosage forms or key technologies with significant clinical value.