

Credendo

Your partner for business in Rwanda and Tanzania

31 May 2018



FLANDERS
INVESTMENT &
TRADE



INTRODUCTION TO THE UPCOMING MISSION TO
RWANDA - TANZANIA

Credendo

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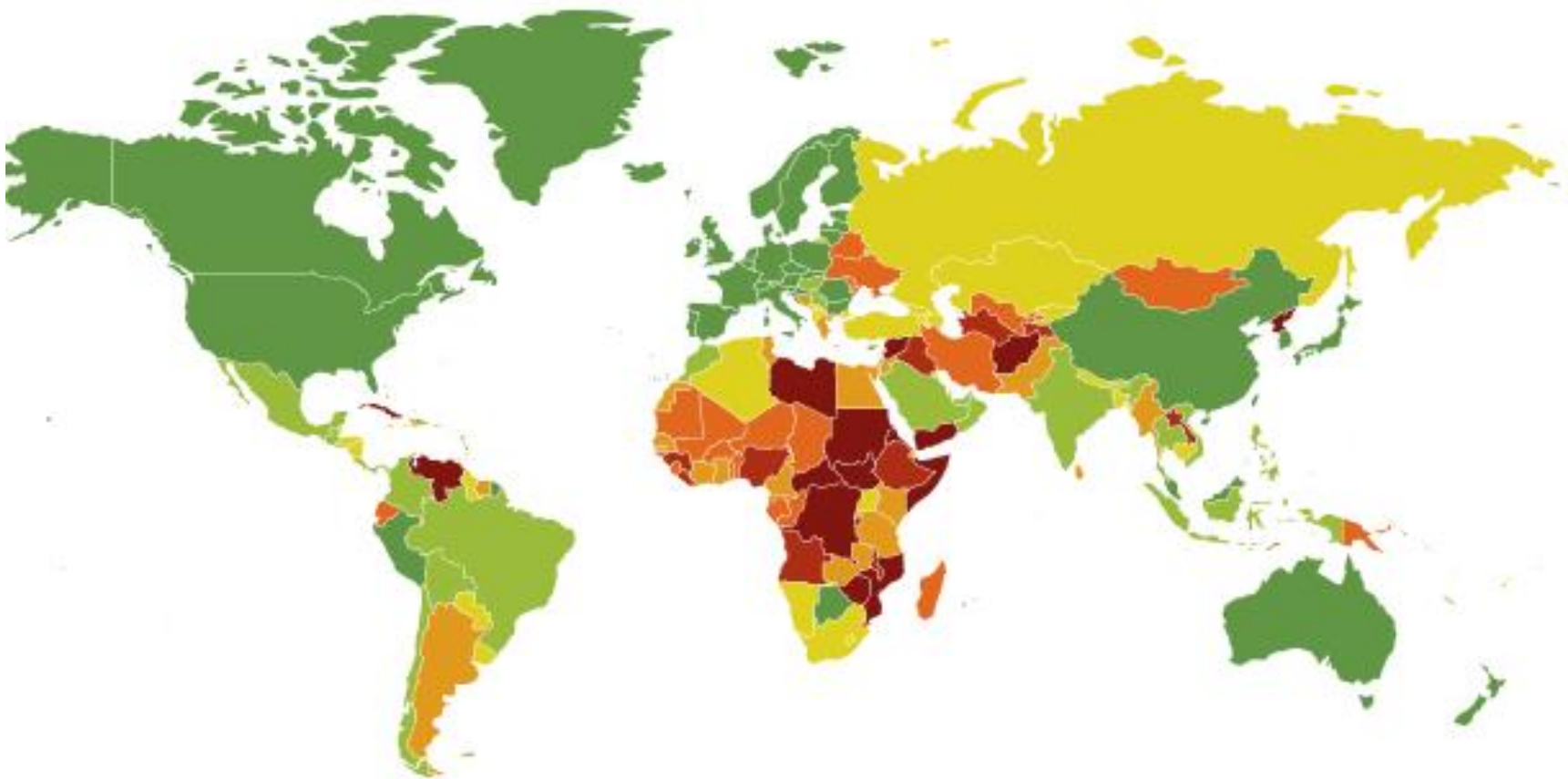
Source of information

➤ **Credendo Website**

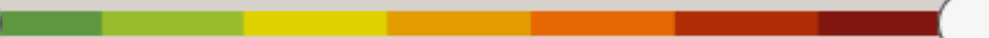
➤ **Credendo App'**

- ❖ Country risk analysis
- ❖ Credendo ratings
- ❖ Tailor-made solutions tool

Short-Term Political risk ratings



LOW RISK



HIGH RISK

Credendo - Country Risk Analysis

www.credendo.com/country-risk

<https://www.credendo.com/country-cover-policy>



RWANDA



Transactions commerciales

Évaluation des risques politiques et assimilés (1 à 7) ⓘ

Court terme ⓘ



Moyen et long termes ⓘ



Affaires (spéciales) au comptant ⓘ



Classification de prime de l'OCDE ⓘ



Évaluation du risque commercial systémique (A à C) ⓘ



Investissements à l'étranger (1 à 7)

Évaluation du risque de violence politique ⓘ

ⓘ



Évaluation du risque d'expropriation ⓘ

ⓘ



Évaluation du risque d'inconvertibilité en devise et de restriction de transfert ⓘ

ⓘ

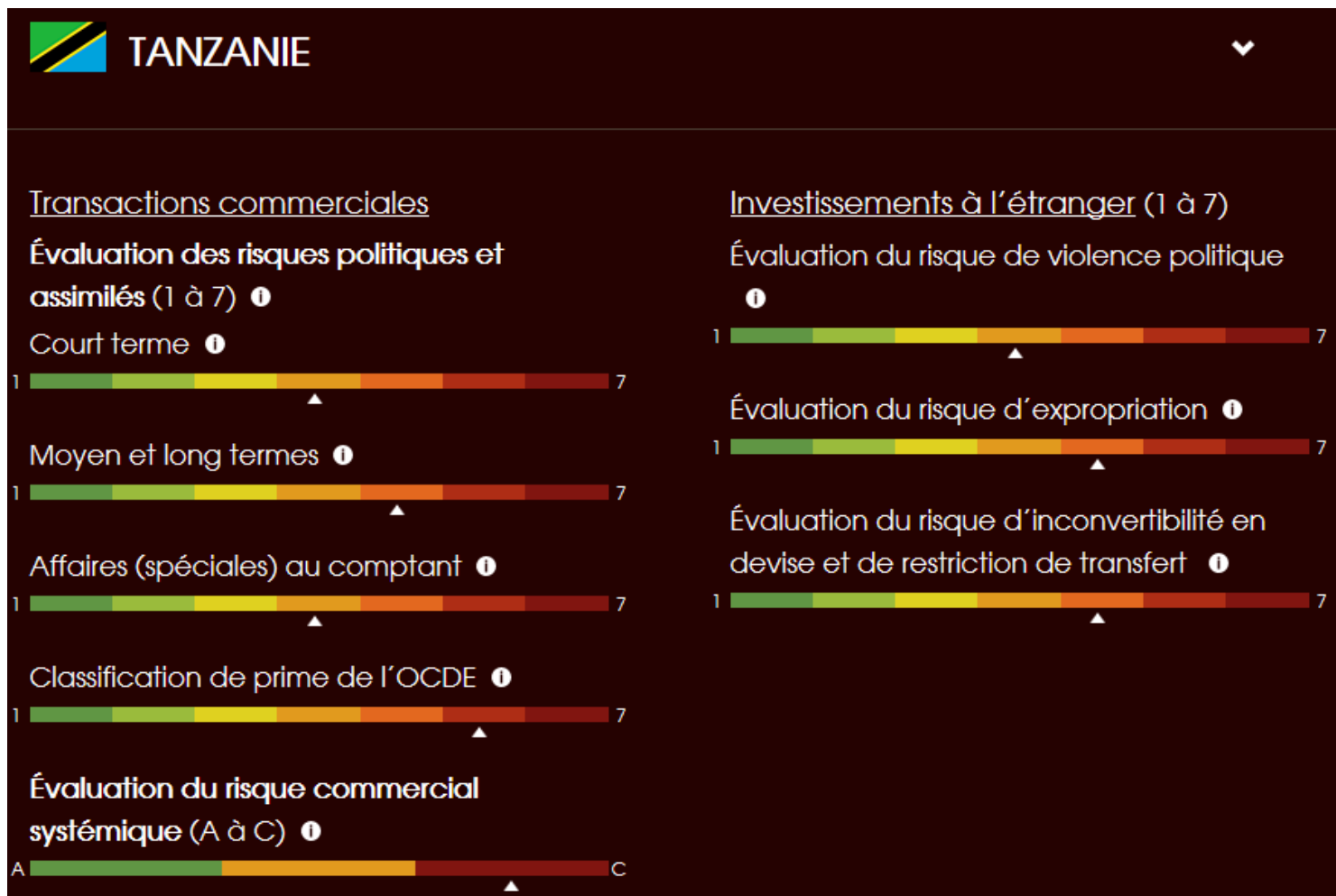


Credendo - Country Risk Analysis



www.credendo.com/country-risk

<https://www.credendo.com/country-cover-policy>



Credendo Website: Tailor-made solutions

Tool available on Credendo website



TURNING UNCERTAINTIES... INTO OPPORTUNITIES

I WANT TO



FROM



TO



SEARCH SOLUTIONS



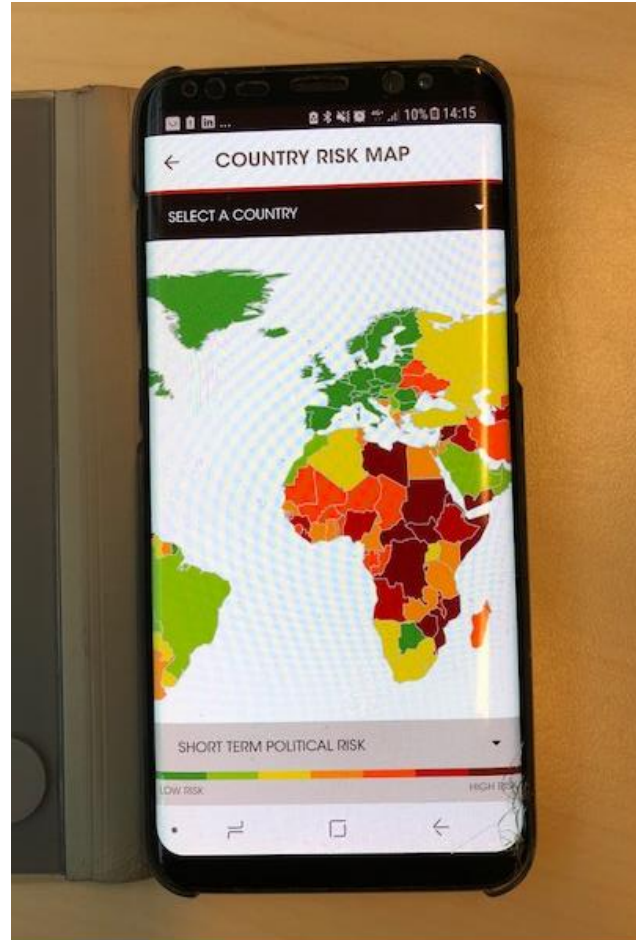
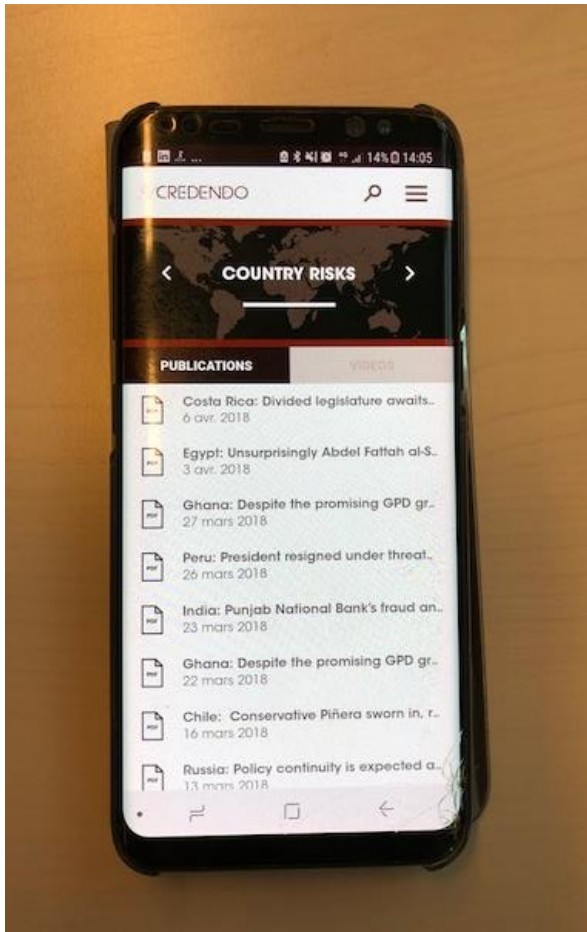
[Watch our case videos](#)

SOLUTIONS



Credendo App'

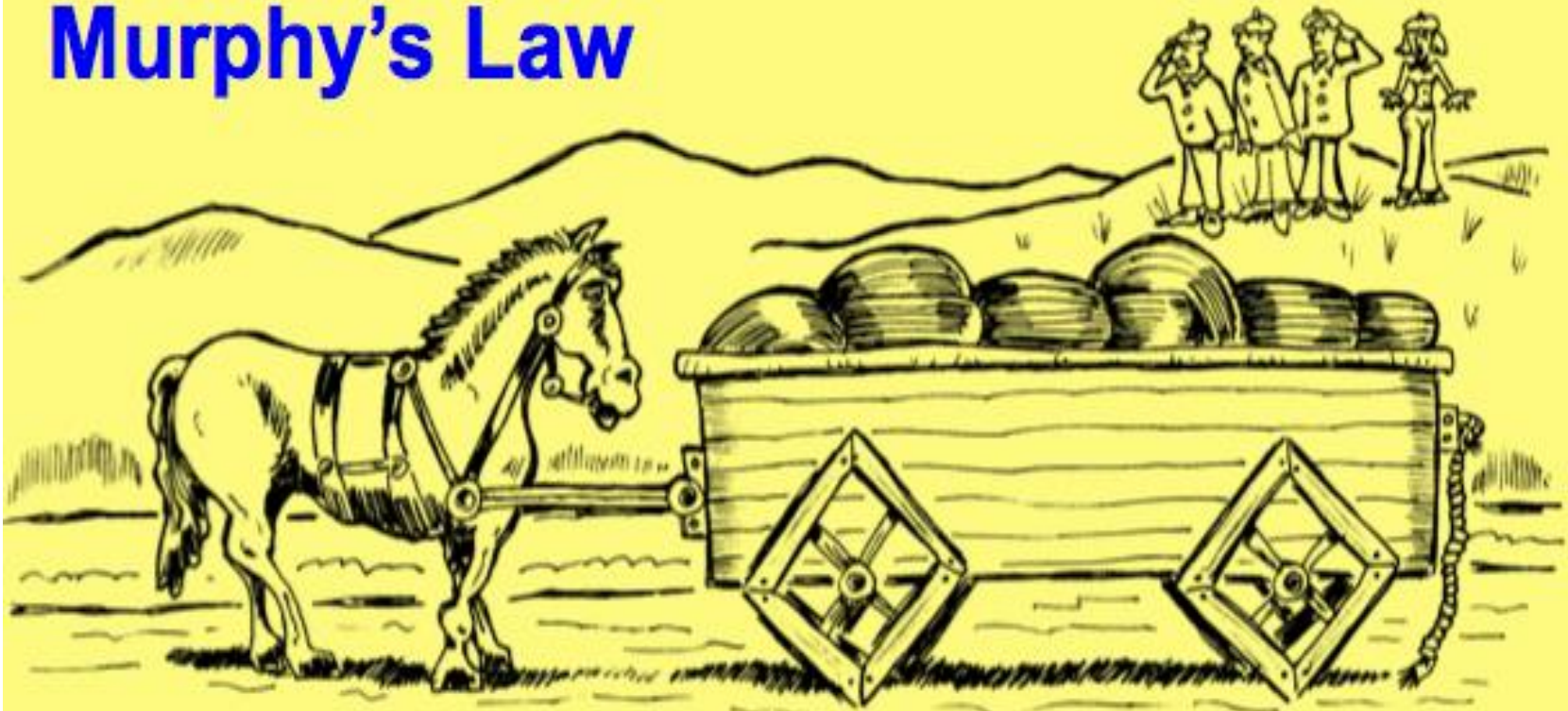
Tool available on iPhone or Android



Démo

What can go wrong?

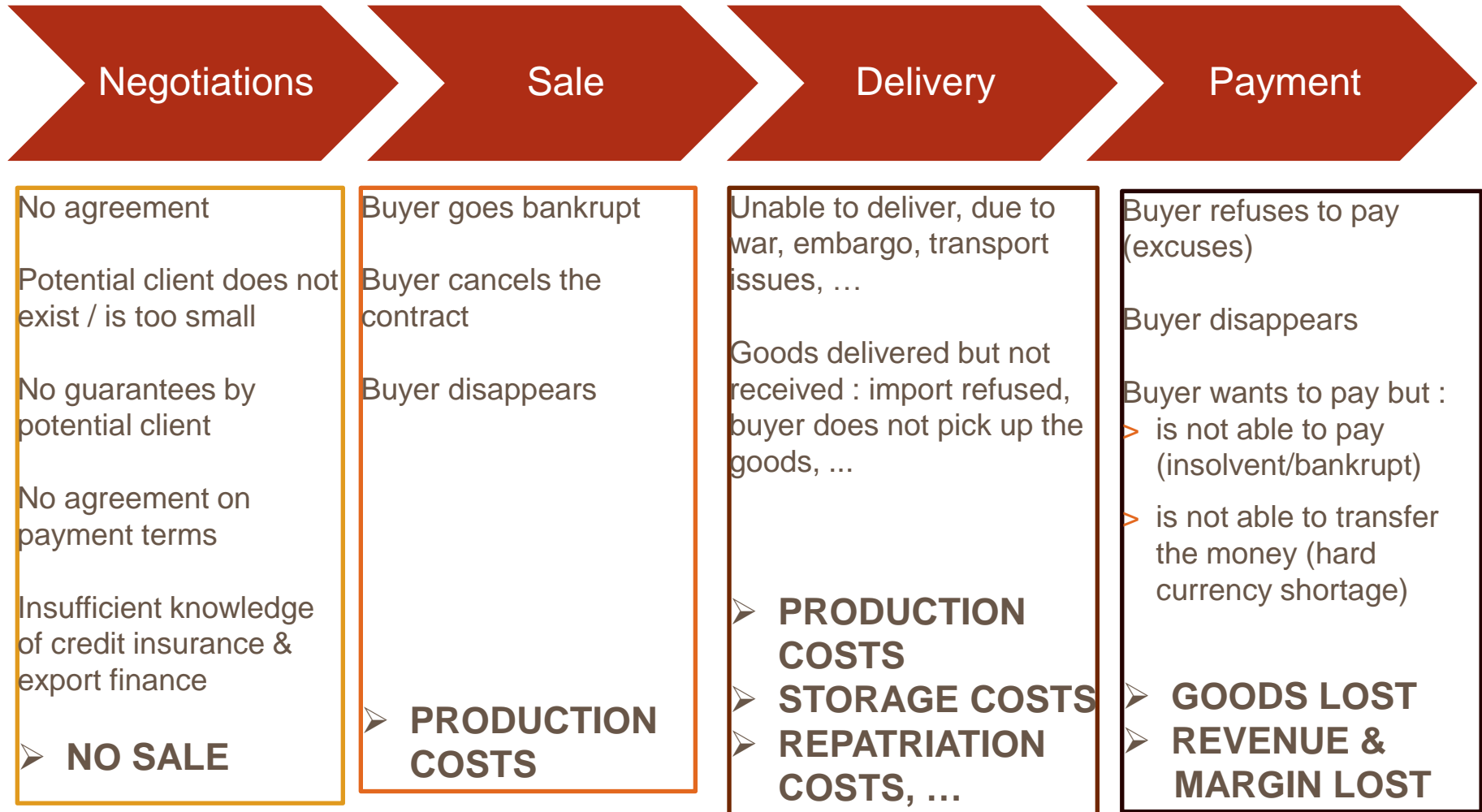
Murphy's Law



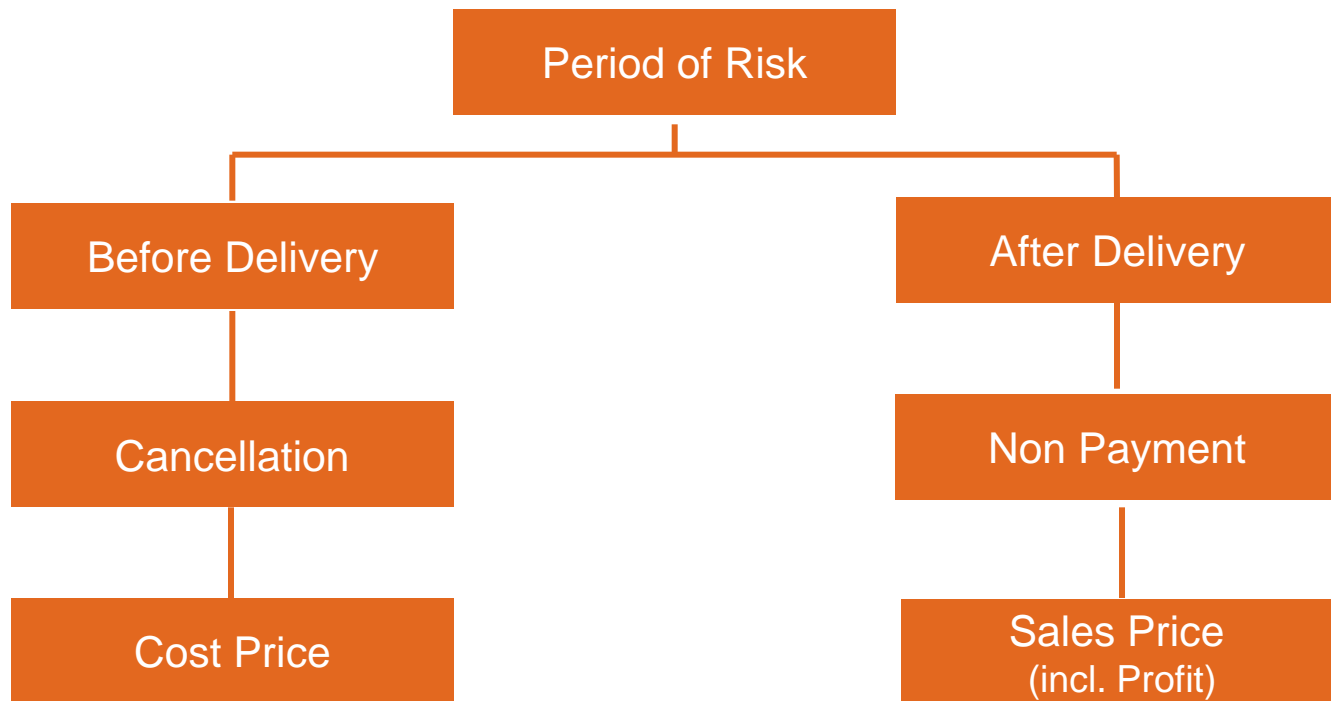
Anything that can go wrong, will go wrong.

Maybe it already has!

What can go wrong?



What can go wrong?



Credendo

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Source of solutions

Direct access to a whole suite
of
credit insurance **solutions**

From **tailor-made risk** cover
to
easier access to **trade financing**

- ✓ **Public institution**
- ✓ **Belgian State Guarantee**
- ✓ **OECD regulations**
- ✓ **Single risk (MLT)**

1) Credit insurance

2) Financing (buyer and exporter)

3) Investment insurance (PRI)

Export transaction - context



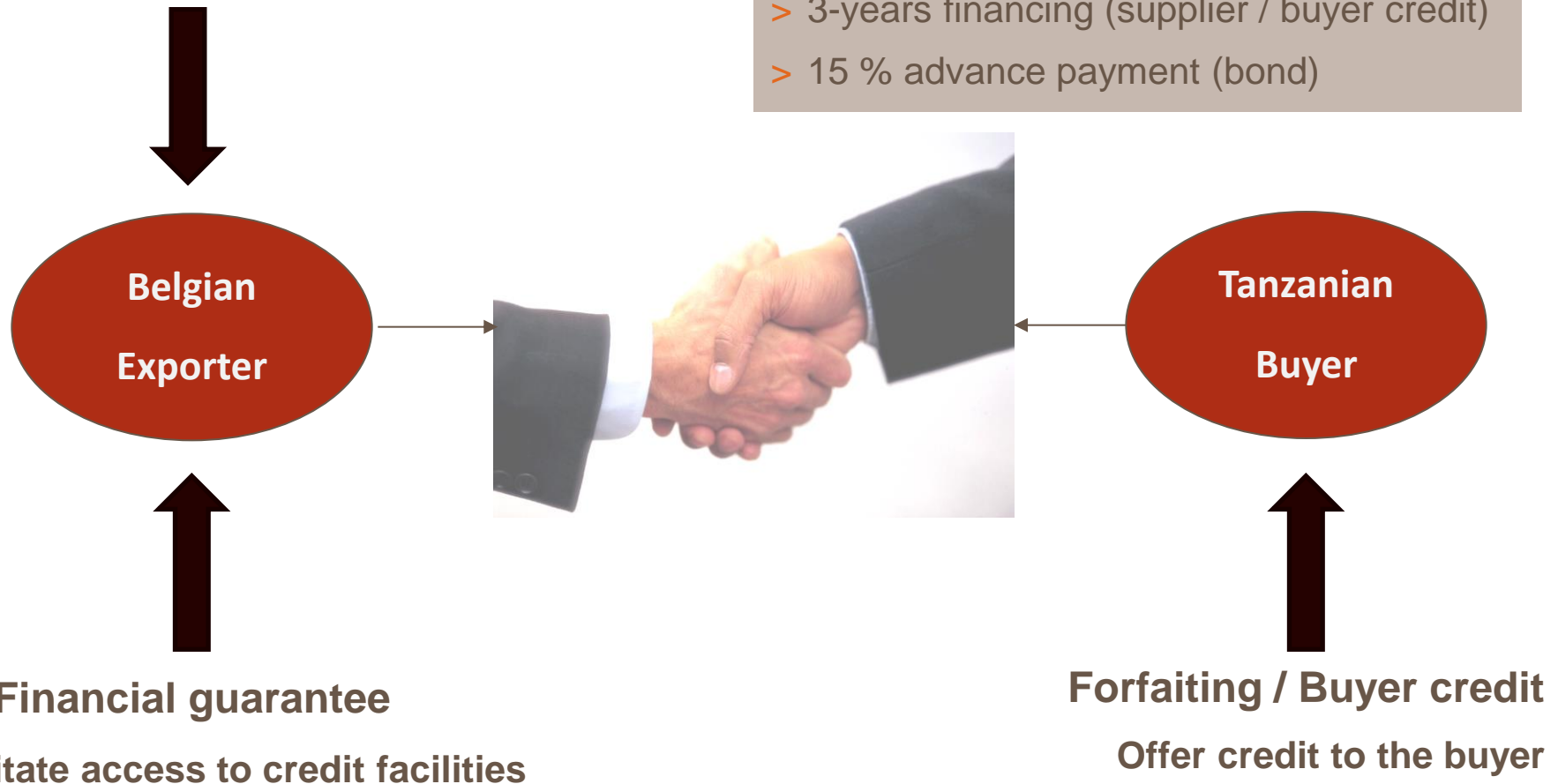
- > EUR 100.000(.000)
- > Capital goods or services
- > 3-years financing (supplier / buyer credit)
- > 15 % advance payment (bond)

Export transaction

Credit insurance

Cover risks taken on the buyer

- > EUR 100.000(.000)
- > Capital goods or services
- > 3-years financing (supplier / buyer credit)
- > 15 % advance payment (bond)



Investment abroad

Investment insurance

Cover the political risks

- > Investment in Rwandan company
- > EUR 100.000 Equity or Loan



Financial guarantee

Facilitate access to credit facilities

Credendo ECA - Products

Summary of the products



1) Credit insurance

2) Financing

- Financing of the buyer (forfaiting)
- Financing of the exporter (financial guarantee)

3) Investment insurance (PRI)

Contact details

Thank you for your attention !

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**Turning uncertainties
into opportunities**